# S2 INTEGRATORS

## Digitizing Procurement Operations with Intelligent Supplier Network(ISN)

Companies operate in highly regulated compliance, data, and document-intensive environments. The key challenge is to automate the documentation process in a seamless, touchless manner.

Our **Intelligent Supplier Network (ISN)** provides you the essential digital connection between buyers & suppliers for automated data-rich, fast and accurate transactions. It is the foundation for any company looking to digitize their procurement, finance & supply chain.
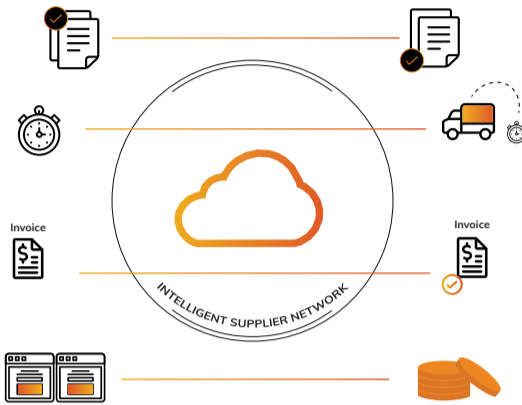
## Intelligent Supplier Network

**Buyer**

- Send digital purchase orders
- Send digital goods receipt

**Supplier**

- Receive compliant digital invoices
- Receive digital order confirmations & ship notices
- Error-free process automation of supplier profiles on digital devices
- Access to global supplier profile and their catalogs

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## Challenges | Business Functions | Benefits

| Challenges | Business Functions | Benefits |
|---|---|---|
| Many procurement teams use discrete tools and systems to manage their source-to-pay (S2P) operations and supplier processes. This creates frustrating barriers among the sourcing, contracting, purchasing, and accounts payable teams. Procurement inefficiencies increase compliance issues, negotiation disputes with supplies, and cost pressures, which have a cascading effect on the organization's bottom line. | **Procurement** | ISN helps to enable to digitalization of suppliers with Many-to-many Collaboration.<br><br>ISN helps the suppliers to reduce 2% spend within short period of time and have the better visibility on the transactional flows. |
| Accounts payable clerks have the challenge of managing more than 5k invoices in a year which is stone-age procurement practices: **error-prone, and labor-intensive.** | **Finance** | Having ISN will help manage up to 50k invoices / year, which is 10x efficient than the manual invoicing.<br><br>It enables finance departments to be more strategic when managing cash flow, taking advantage of negotiated discounts. |
| The challenge of automating the procurement management process and suppliers has been a longstanding problem. Such manual, and paper-driven processes will slow down and hinder the best procurement practices. | **Information Technology** | ISN aids the Head of Digital to drive digital transformation to optimize the suppliers, avoiding inacurate and missing consents, reducing the PD error rate by creating digitized procurement documents, and simplifying the process across platform and markets. |
| The business case for SAP S/4HANA alone is sometimes not compelling enough because of slow value realization, and increased infrastructure. | **Information Technology** | ISN enables users to get on the path of adoption quickly to leverage the network's business rules to facilitate 100% touchless transactions, increasing process compliance and eliminating errors. |

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## Intelligent Supplier Network - ROI
### Return on Investment Matrix by Company's Annual Revenue

| | revenue $250m<br>$120m spend<br>20k AP invoices | revenue $500m<br>$235m spend<br>40k AP invoices | revenue $1Bn<br>$455m spend<br>100k AP invoices |
|---|---|---|---|
| ↑ Accuracy | ✓ | ✓ | ✓ |
| ↓ Cost/FTE | ✓ | ✓ | ✓ |
| ↑ Discounts | ✓ | ✓ | ✓ |
| ↑ Efficiencies* | ✓ | ✓ | ✓ |
| ↑ Savings | ✓ | ✓ | ✓ |
| ROI Multiplier (After 3 yrs) | >4.0x | >5.0x | >6.5x |

- Reduced Time
- Reduced Fraud
- Simpler Tracking of orders
- No Unnecessary Approvals
- Avoid Late Payment Charges
- Long Term/Improved Supplier Relationship

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## ABOUT US

- Founded in 2016, at Atlanta
- Specialized in Intelligent Enterprise Solutions
- 20+ Years of experience in providing SAP solutions
- An SAP Gold Partner
- SAP's DSN Implementation Partner

## CONTACT

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